



NORTH HUDSON
COMMUNITY ACTION CORPORATION

REQUEST FOR PROPOSAL

FOR

**SD-WAN NETWORK, DATA SOLUTION,
TECHNICAL SERVICES AND SUPPORT
RFP No. 2018-OP-2**

October 17, 2018



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I. INTRODUCTION AND PROJECT DESCRIPTION

North Hudson Community Action Corporation (NHCAC) is a cornerstone of health and human services in New Jersey, serving more than 84,000 low-income residents at eleven locations spread across three counties. An award-winning leader in its field for more than 40 years, NHCAC has played a vital role in creating much-needed services such as primary health care, emergency food and shelter, transitional housing, and mental health and addiction services.

One of NHCAC's core services is the provisions of primary and other health care services to the underserved and uninsured members of several communities within New Jersey. As a Federally Qualified health Center, NHCAC is committed to its mission of delivering health care to patients without regard to the ability to pay.

NHCAC has in place a wide hosted IP telephone system. NHCAC is searching a Local and Long Distance Service Provider

- Requirement A – SD- WAN network and hardware
- Requirement B – installation and monthly charges

The RFP responses will provide will provide NHCAC with proposals to evaluate and select a vendor¹ or vendors to provide the required products and services. This RFP outlines the overall objectives and expectations of the contract and will provide NHCAC with the required information such that NHCAC can make an informed and prudent decision for the acquisition of the services and products described herein.

¹ Note: The term VENFOR used throughout this RFP is defined as the company or contractor responding to this RFP and who is offering to provide services and products. It is not meant to mean a product such as " Acer"



II. GENERAL CONDITIONS

By submitting a response to this RFP and Respondent agrees to all of the following:

- A. NHCAC reserves the right to award or cancel this procurement process at any time.
- B. NHCAC is not bound to accept the lowest proposal, nor any proposal submitted.
- C. All must adhere to the New Jersey State Prevailing Wage Act.
- D. Failure to meet the responsible delivery date may be basis for disqualification of the Respondent proposal.
- E. Respondents are fully responsible for all costs, both direct and indirect, of development and submission of their response to this RFP, including, but not limited to, any supplementary documentation, information, travel, and presentation expenses.
- F. Respondent agrees that should they be selected as the vendor\contractor to deliver a portion or all of the services and products required in this RFP, and that the selected vendor\contractor fails to meet the delivery\installation\acceptance timetable then the vendor\contractor will be responsible for delay damages in the amount of \$5,000 per day to be deducted from final invoice amounts.
- G. NHCAC will keep all responses to this RFP confidential
- H. NHCAC will maintain sole ownership of responses after submission.
- I. Respondents agree that submission of a proposal warrants acceptance of the above general terms and considerations.

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III. LOCATION OF HEALTH CENTER SITES

NHCAC consists of 10 community health center and CAP sites throughout New Jersey that vary in square footage and layout. The following table lists the location of each NHCAC site that will require vendor\contractor services described in this RFP.

NHCAC Health Center at West New York
5301 Broadway
West New York, New
Jersey (201) 866-9320

NHCAC Health Center at Garfield
535 Midland Ave
Garfield, New Jersey
(973) 340-1182

NHCAC Health Center at Union City
714-31st Street
Union City, New Jersey
(201) 863-7077

NHCAC Health Center at Union City High School 2500
Kennedy Blvd
Union City, New Jersey
(201) 553-7888

NHCAC Health Center at North Bergen
1116-43rd Street
North Bergen, New Jersey
(201) 330-2632

NHCAC Health Center at Jersey City
324 Palisade Avenue
Jersey City, New Jersey
(201) 459-8888



NHCAC Health Center at Englewood
197 South Van Brunt Street
Englewood, New Jersey
(201) 537-4442

NHCAC Health Center at Passaic
220 Passaic Street
Passaic, New Jersey
(201) 210-0200

NHCAC Health Center at Hackensack
25 East Salem Street
Hackensack, New Jersey
(201) 996-2121

Nutrition, Food and Breastfeeding Education (WIC)
401-39th Street
Union City, New Jersey
(201) 866-4700

Employment Service/Job Placement
400-38th Street
Union City, New Jersey
(201) 758-5511 ext:200/201

Emergency Food and Shelter/Immigration and Naturalization
7007 Polk Street
Guttenberg, New Jersey
(201) 210-0333

Project S.H.A.P.E (Social Health Assistance Program for the Elderly)
400-38th street
Union City, New Jersey
(201) 867-0002



NHCAC Head Start
5800 John F. Kennedy Boulevard
West New York, New Jersey
(201) 617-0907

NHCAC Head Start
7611 Broadway
North Bergen, New Jersey
(201) 453-1470

NHCAC Head Start
4214 John F. Kennedy Boulevard
Union City, New Jersey
(201) 864-5180

NHCAC Head Start
314 67th street
West New York, New Jersey
(201) 662-7722



IV. REQUIRED SERVICES AND PRODUCTS

NHCAC is seeking the following services and products from one or more vendors\contractors. All work must be performed to state and local codes. Any work that requires licensure or certification must only be performed by qualified individuals. Licenses, certificates or other required documents are to be included in vendor\contractors’ responses according to Section VI. Instruction to Vendors contained in this RFP. Selected vendor\contractor is required to obtain all necessary work and\or site permits, inspections and approvals, as necessary.

Requirement A – SD WAN Network Solution

Equipment	Quantity Needed
SD WAN hardware Devices	12
Installation and Training	

**** CONTRACTOR IS RESPONSIBLE FOR ALL MATERIAL NEEDED TO PROVIDE THE REQUIRED SERVICES AND PRODUCTS. PLEASE PROVIDE A MATERIALS LIST WITH PRICING ALONG WITH YOUR PROPOSAL FOR APPROVAL. ****



V. TIMELINES

The procurement process will be guided by the following timeline. All dates are subject to change at the sole discretion of NHCAC.

<u>Milestone</u>	<u>End of Due Date</u>
RFP Issued	October 17, 2018
Call – Optional Vito Veneruso (after 3pm) 201-741-5980	October 18, 2018
Contractor\Vendor Responses Received by NHCAC Representatives	November 1, 2018
Responses Evaluated including clarifications	November 1, 2018
Contractor\Vendor Selected	November 1, 2018
All work complete and accepted by NHCAC	January 15, 2019

VI. INSTRUCTIONS TO VENDORS

Note: The term VENDOR used throughout this RFP is defined as the company or contractor responding to this RFP, and who is offering to provide services and products. It is not meant to mean a product vendor such as “Acer”

Vendor responses should be complete and concise. All responses should include, at a minimum, the following response sections organized and submitted in the following order:

1. Vendor Qualifications to Provide Deliverables – The Respondent should provide detailed information to their qualifications to provide the required services, products and deliverables. Should the respondent be providing only some of the products and deliverables, AND is collaborating or subcontracting with additional vendors to provide all services, then this should be fully explained in this Section 1 of the response. If more than one contractor or vendor is party to this response, then each vendor or subcontractor must



sign and execute a Vendor Agreement and Certification (see Section VII) and include all certifications with their response.

2. Identified Responsible Individual – Please provide the name and detailed contact information of the person responsible for contracting with your company. Also provide the name and contact information of the person responsible for work performance under this solicitation.
3. Specific Deliverables – Complete all tables as provided below by adding the name of the vendor\contractor company who will be providing the services and products.

4. Cost Proposal and Budget

The cost of the products and services is an important and heavily weighted evaluation factor in determining which proposal will best meet the needs of NHCAC and its Health Centers. The respondent shall provide costing information in the form of an itemized budget for the specific deliverables listed in Section VI., Line 4 above. Budget information should be provided for each element contained in Requirements A, B and C above including all supplies. Unit costs and extended costs are required for each item. All other costs including, but not limited to, labor, insurance, fees and permits, subcontractor costs, shipping, overhead and profit should be shown as a separate detailed line item for each of three Requirements. A suggested budget presentation format follows.

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5. Respondents should provide a complete work plan, which details the anticipated size and number of work crews to be deployed to provide all services. Information should be provided as to how crews will



be supervised, anticipated work hours, and any special needs including access to utilities, special parking needs for oversized vehicles, etc.

6. Respondents should provide a complete timeline and schedule for the delivery of services and products. Anticipated timelines should commence with awarding of the contract and include all anticipated installation timeframes and projected dates for completion.

7. Contractor is responsible for all materials and supplies necessary to provide the required services and products. Respondents should provide a materials list and price, by line item, for all supplies and materials not specified in the Requirements. Pricing should be incorporated into master proposal budget.

8. Please include a sample of your vendor contract or contracts that would be required for NHCAC to execute for the required product and services. Include a description of any payment or financing options.

9. Copy of business license, trade licenses and certifications, as appropriate

10. Copy of business insurance binder

11. Include a description of all warranties and their source including Contractor\Vendor supplied warranties (e.g. labor) and any product warranties, listed by Requirement.

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VII. VENDOR AGREEMENT AND CERTIFICATION



By signing below, the vendor representative expressly certifies and warrants that all information that has been provided in this RFP response is accurate. The individual further acknowledges that all services and products described in this RFP response is immediately available and warrants that the vendor is able to deliver, install and complete all expected services within the required timeframes.

Furthermore, if it appears or becomes known that information provided in this RFP response is not true, or there are products or services that NHCAC has been assured it would receive but do not exist, or there will be additional charges not included in the proposal, then NHCAC reserves the right to terminate all discussions, negotiations, and/or implementation with an immediate and full refund of any fees paid by NHCAC.

All signatories to this document agree and warrant that they have made no changes or altered this RFP in any way, and are authorized to make all commitments set forth in this RFP response. Representatives signing below also agree that all responses to this RFP, and any documentation submitted, may be referenced in any final purchase agreement or contract between NHCAC and the vendor as an addendum and become legally binding.

Our response is for the following services and products described in the NHCAC RFP dated October 17, 2018. Please complete the following:

Company _____
Name of Company

_____ **Date:** _____
Signature

Printed Name and Title

Address: _____

Telephone Number: _____

VIII. EVALUATION AND SUBMISSION INSTRUCTIONS



NHCAC will convene a selection group to review the proposals received in response to this RFP. During this review process, additional information may be required of the respondent\vendor and some respondents may be invited to NHCAC in order to clarify any responses and further discuss the vendor's offer. All contact and any questions between respondent and NHCAC should be routed through the NHCAC point of contact (contact information below). NHCAC expects completion of the evaluation process and identifying its contractor choice for the required services and products within the timeframes outlined in Section V above.

Responses will be evaluated based on price and experience.

All responses should be sent to the Point of Contact by November 1, 2018.

NHCAC Point of Contact:

Vito Veneruso
Director of Operations
North Hudson Community Action Corporation
800 31st Street Union City, NJ 07087
E-mail: vitov@nhcac.org
Telephone: 201-210-0100 ext. 10108

Proposals should be provided in both electronic and hardcopy formats by the Due Date. Please place three (3) copies of your RFP in a sealed envelope and clearly label in the lower left corner "Proposal for Landline system, Technical Services and Products

Late proposals will not be accepted.

Thank you for your interest in North Hudson Community Action Corporation

